

# Labster & Michigan Community College Association Partnership Pricing Framework Overview

## Goal

Labster's goal is to support MCCA's faculty and students throughout the transition to online delivery of teaching and learning in response to the COVID-19 shutdown and to establish a long term partnership with Michigan Community Colleges to improve outcomes and expand access to lab based teaching and learning.

## Services & Support

- **Course Mapping:**  
Labster team maps all science courses to online teaching
- **LMS Integration**  
24 hour setup and integration across all campuses
- **Webinars & Training:**  
Live and recorded webinars and training sessions for LMS Admins and Faculty
- **Support Team:**  
LMS Integration  
Student Support (chat/email)  
Instructor Support (phone/email)  
Virtual 'Office Hours'
- **Instructional Design:**  
Academic & Education Technologist Team  
Online Course Design Resources

# COVID-19 Pricing

Labster is providing colleges with heavily discounted access to the Labster platform at a price of \$20,000 per college for access until August 1st.

Through Labster’s partnership with the MCCA, Michigan Community Colleges are offered further discounted Covid Response Pricing for Access until the end of the calendar year 12/31/20.

### **Per College Student Enrollment**

	<b><u>Cost</u></b>
Up to 2,000	\$20,000
2,001 - 5,000	\$25,000
5,001 +	\$30,000

### **Group Purchasing Incentive Cost**

<u>Colleges'</u>	<u>Savings</u>
6 to 10	10%
10 to 15	12.50%
16 to 20	17.5%
20+	25%

# 2021 licence pricing for MCCA Colleges

Full 12 month college license

## **Per College Student Enrollment**

Up to 2,000	\$45,000
2,001 - 5,000	\$55,000
5,001 +	\$65,000

## **Group Purchasing Incentive Cost**

<u>Colleges'</u>	<u>Savings</u>
6 to 10	10%
10 to 15	12.50%
16 to 20	17.5%
20+	25%

## **Multi year incentive**

3 year	3%
5 year	5%